

15th December 2021

To Whom It May Concern:

Supply chain shortages and equipment delays due to Covid-19 pandemic.

During 2021, Enviro Technology Services Ltd (ET) has seen an increasing number of delays, issues and pressures on its UK and global supply chain, resulting in the Company not always being able to fulfil deliveries within normal pre-pandemic lead-times.

Global shortages of electronics, semiconductors, lasers and high reflectivity optical lenses and windows have led to delays, sometimes considerable, in the assembly of:

- Ambient air quality gas and dust analysers.
- Trace gas analysers for greenhouse gases and stable isotopes.
- Computers, modems, routers, and other ancillary IT related equipment.
- Other electronic items used in ET air quality monitoring stations.

Human resources involved in the production, assembly, testing, calibration and shipping of analysers and systems have also impacted on extended lead-times due to people either becoming ill, or having to stay home isolating for extended periods.

Shortages of some raw materials, delays in obtaining them, and order back-logs have all contributed to extended lead-times for non-electronic items such as GRP enclosures, shelters, and instrument racks whilst global shortages of common electrical items such as switches, cable and connectors have again, impacted upon overall lead-times for our finished air quality monitoring systems.

In addition, the new Omicron variant of Covid-19 first seen in November 2021 and increasing UK and worldwide infection rates may result in further extended periods of employee isolation, both at our offices and factory in the UK as well as at our suppliers manufacturing facilities around the world (including their supply chains).

ET, along with the analyser manufacturers that it represents and its UK supply chain, are working tirelessly to improve upon extended lead-times and minimise delays as much as possible.



However, as many of the problems are outside of our direct control, we respectfully ask our clients to be as flexible as possible with regards to lead-times whilst we all work hard to overcome these unprecedented supply chain pressures and strive to get back to normal.

We aim to manage the expectations of our customers and always keep them informed by:

- Providing honest, realistic lead-times for our analysers and systems at quotation and order placement stages.
- Providing our customers with an initial order acknowledgment after orders have been placed with our suppliers, along with an expected delivery date when our suppliers advise us of their expected shipping date to us.
- Providing our customers with frequent project/analyser updates, especially if lead-times are expected to increase for whatever reason.
- Providing our customers with any other updates as may be necessary throughout the project or product order cycle.

Whilst none of us know exactly how the covid-19 pandemic will play out, we are of the opinion that the ongoing supply chain pressures that we are seeing, especially with regards to electronic components and semiconductors due to high worldwide demand and a resurgent global economy, will slowly subside as we move through the first quarter of 2022.

It is envisaged that then, for most of our analyser suppliers, that lead-times will once again come back to some form of pre-pandemic normality, although analyser production delays for some of our more specialist suppliers may well remain, as they continue to work through large order backlogs.

We thank you for your understanding, patience, and support.

For and on behalf of **Enviro Technology Services Ltd.**

Yours faithfully.

A handwritten signature in blue ink, appearing to read 'Duncan Mounsor', written in a cursive style.

Duncan Mounsor
Managing Director.